

## Business Update Conference Call

**3rd Quarter Fiscal Year 2023** 

May 31, 2023



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#### SCIENCE IN ALTERNATIVE PROTEINS

**3rd Quarte Fiscal Year** 

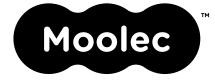


Scientific and operational milestones delivered

# Integration of upstream & downstream capabilities

Business plan overview

Financial highlights

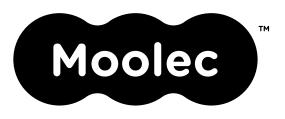




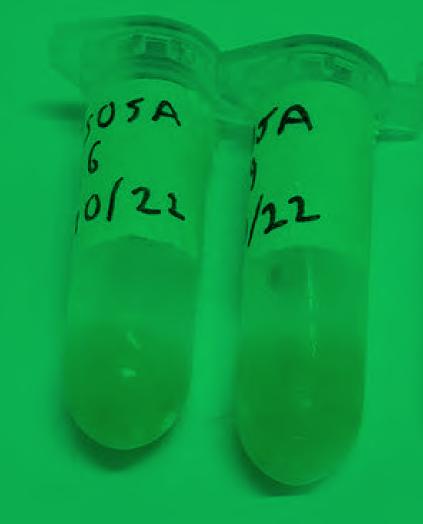








# 1. Scientific and operational milestones delivered







# Latest Milestones

PROGRAM	HOST	HIGHLIGHTS
Cheese replacements and Nutraceuticals (Chymosin & GLA)	Safflower	<ul> <li>Molecular seeds multiplication</li> <li>GLA oil expression levels were</li> <li>USDA APHIS regulatory cleare</li> </ul>
	Yeast	<ul> <li>New proteins were succesfull</li> <li>Scale-up from 3L to 300L read</li> </ul>
Meat Replacements (POORK+ & BEEF+)	Soybean	• New proteins entered into tra
	Pea	• Transgenic events confirmed



n is on schedule. e 60%, 10% above expectations. ence.

Illy expressed. eactor according to schedule.

ransformation stage.

d to have the desired animal gene and moved forward to greenhouse.













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# Pipeline Status

PROGRAM	HOST	PROJECT	DISCOVERY	TRANSFORMATIC
Cheese replacements and Nutraceuticals	Safflower	SPC2		
(Chymosin & GLA)		GLASO		
		YEEA1		
Meat Replacements (POORK+ & BEEF+)	Yeast	YEEA2		Latest Progres
		YEEA3		Latest Progres
		SOOY1		
	Soybean	SOOY2		Latest Progres
		SOOY3		Latest Progres
	Pea	PEEA1		Latest Progres



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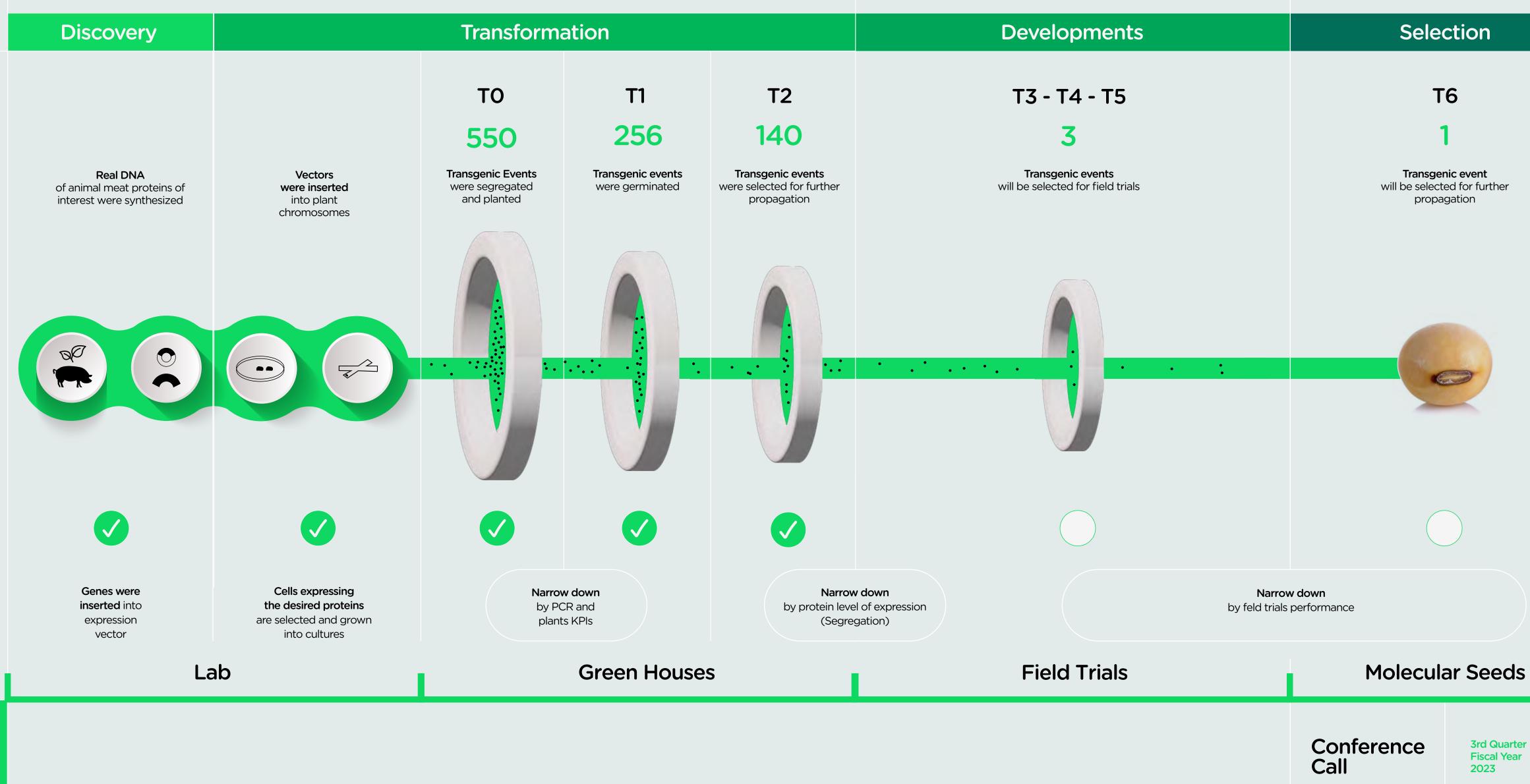
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# SCIENCE IN ALTERNATIVE PROTEINS



# **Molecular Farming - SOOY R&D Stages**



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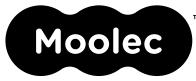




# **Regulatory Status Review Clearence**



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## According to USDA-APHIS,

Moolec's GLA safflower plants pose no greater plant pest risk than non-genetically engineered safflower plants according to regulation found at 7 CFR part 340.

## • Impacts on Moolec's operations:

- o Increase efficiency in our upstream by decreasing operating costs.
- No longer need permits to import, move interstate or grow the plants in the U.S..

#### • Green light from USDA-APHIS increases awareness of Molecular Farming as a safe

technology.



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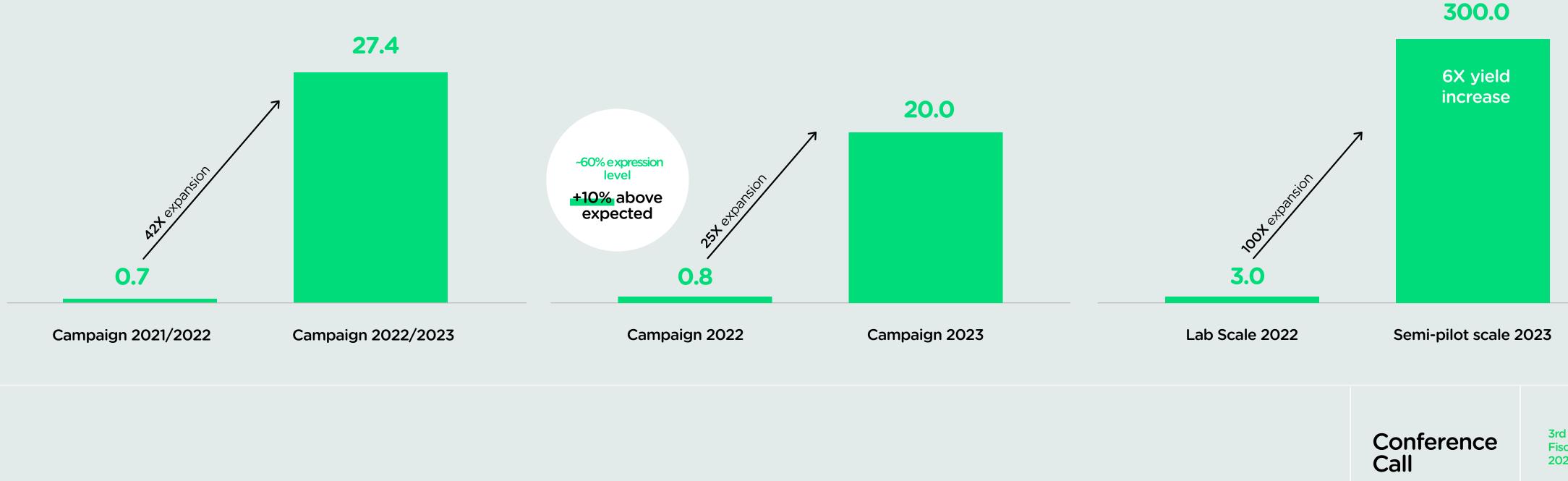
# **Scale-up Progress**



**Molecular Seeds** Multiplication (Hectares)



**Molecular Seeds** Multiplication (Hectares)





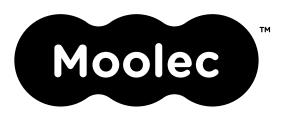




Media Designing and **Process Validation** (Liters)







# 2. Integration of upstream & downstream capabilities



# **Acquistion of <b>Plant-Based Food Ingredient Capabilities**

- Strategically located state-of-the-art operating soybean processing facility with 10,000 tons/year installed capacity.
- Development of textured vegetable products that serve as food ingredients in meat replacements.
- Commercial network: 14 countries on 3 continents.

• Highly experienced talented team with 10 years of track record in the industry.

Deal terms:

Total amount equivalent to

~USD 6 MM

<sup>1</sup> Shares will be delivered from 2024 to 2026 subject to certain conditions.

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## ~USD 2.5 MM in cash + ~USD 3.5 MM in shares<sup>1</sup> (2024-2026)

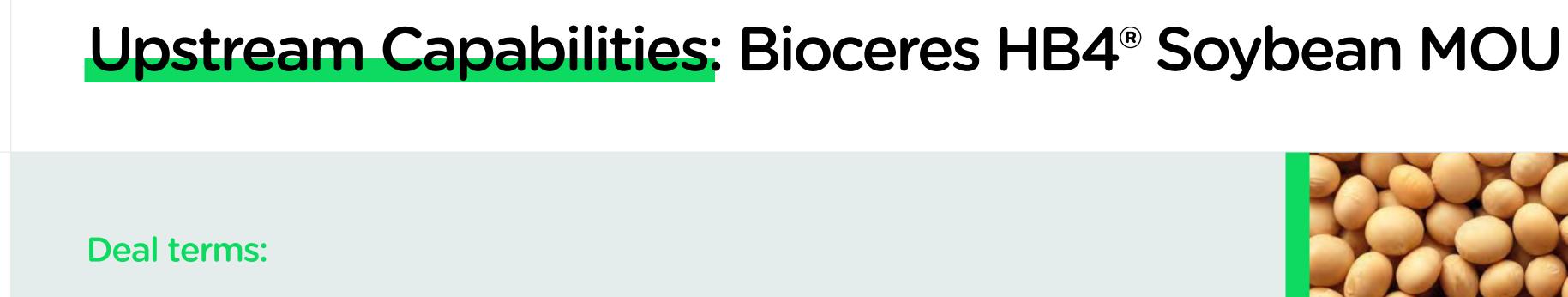
at USD 7.8/share

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- Bioceres will progressively provide up to 20,000 tons of HB4<sup>®</sup> soybeans (working capital).
- Soybeans will be paid with preferred equity (conversion to common shares deferred up to 3 years).

## **Rationale:**

- Majority of raw material costs (soybean) secured with no cash expenses.
- Access to network of growers.
- Consolidate ESG approach in sustainable seed-to-fork strategy.







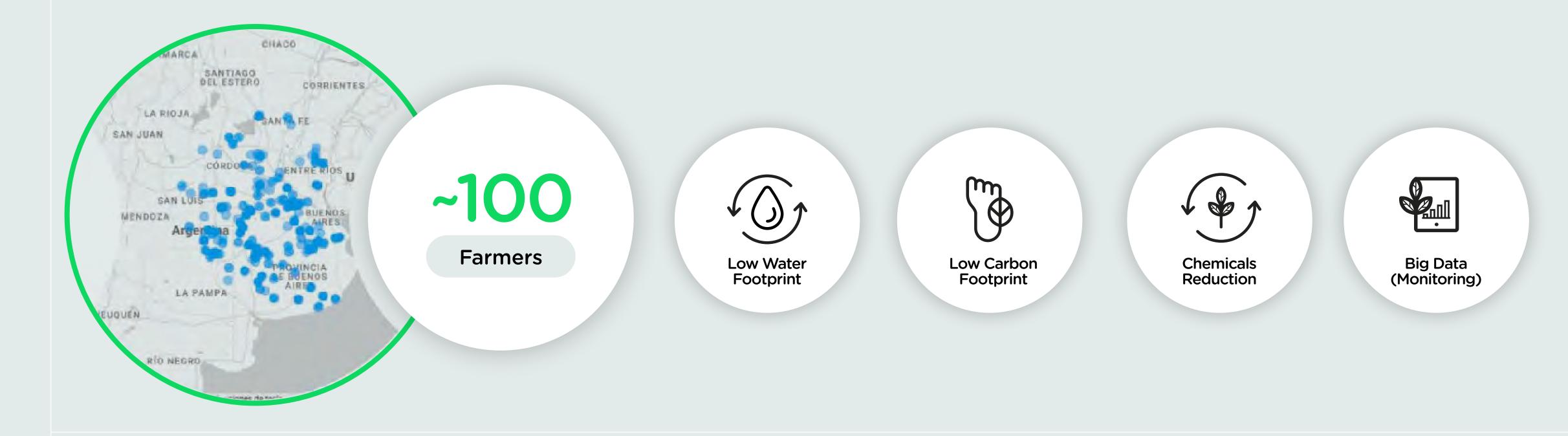


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# **Traceable and Sustainable** Platforms<sup>1</sup>





The combination of Molecular Farming technology with HB4<sup>®</sup> platform will enable us to promote and include the best available farming practices for growers throughout our value chain. Our aim is to contribute to the transition towards carbon neutrality, agricultural regeneration, work inclusion, transparent value chain, and clear and cleaner end-product label information.

<sup>1</sup> BIOX FY22 Sustainability Report and 3Q23 Earnings Presentation.

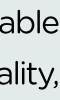
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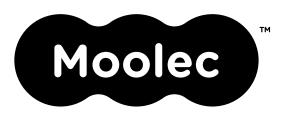


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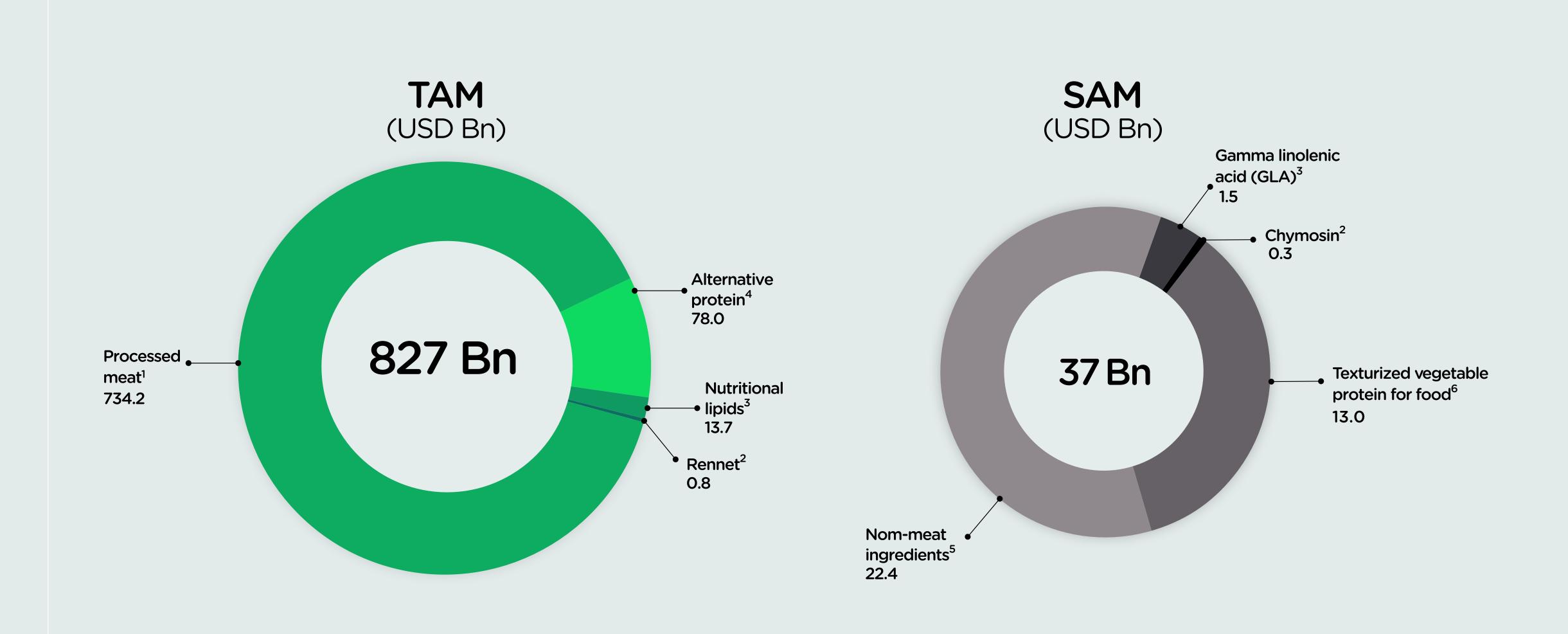




# **3.** Business plan overview



# Market size opportunity (2025e)



- <sup>3</sup> Moolec's internal analysis based on Global Gamma Linolenic Acid Market -Market size, status and forecast to 2028 Verified Market Research.
- <sup>4</sup> Moolec's internal analysis based on publicly disclosed information for the industry primarly the GFI State of Industry Report 2021 (March 2022).
- <sup>5</sup> Moolec's internal analysis based on Non-meat ingredients market Global forecast to 2027 Markets & Markets.
- <sup>6</sup> Moolec's internal analysis based on Plant-based portein market Global forecast to 2025 Markets & Markets.

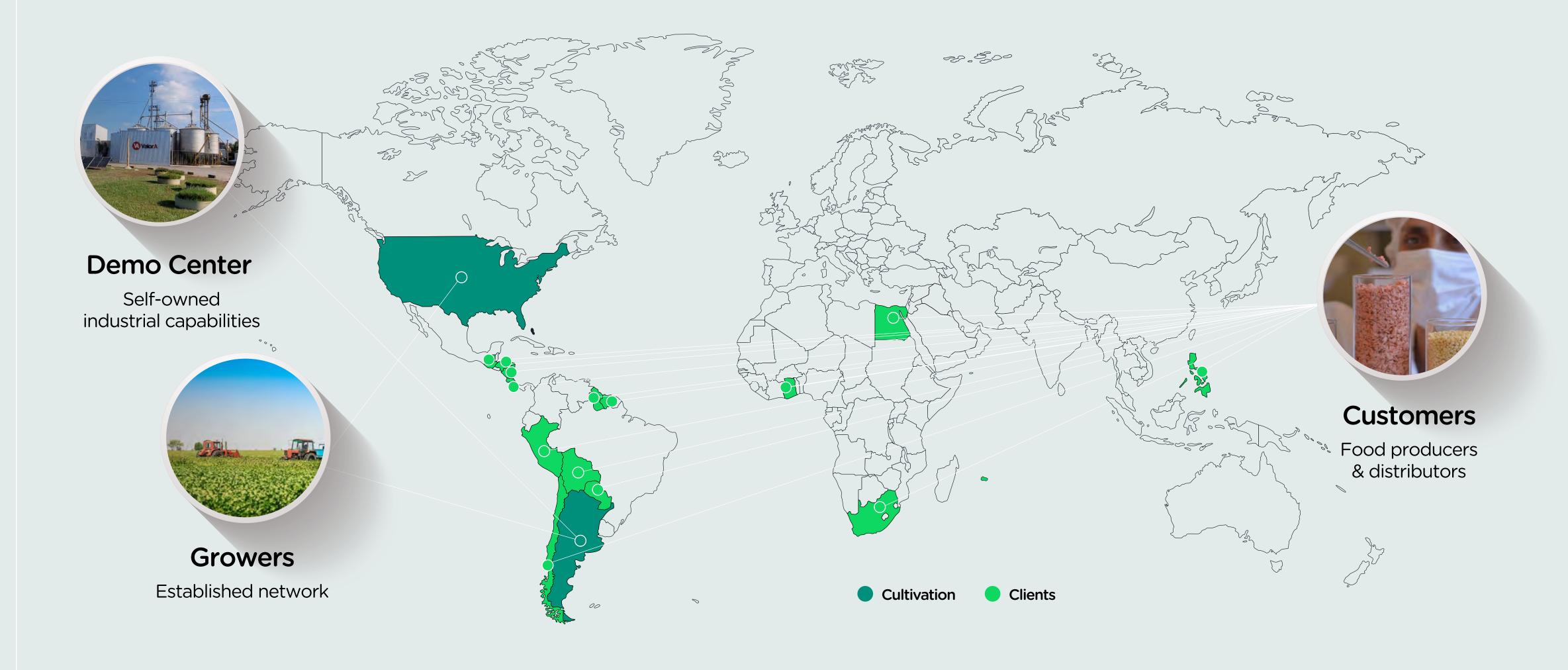
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# **Global End-to-End** Ingredient Platform



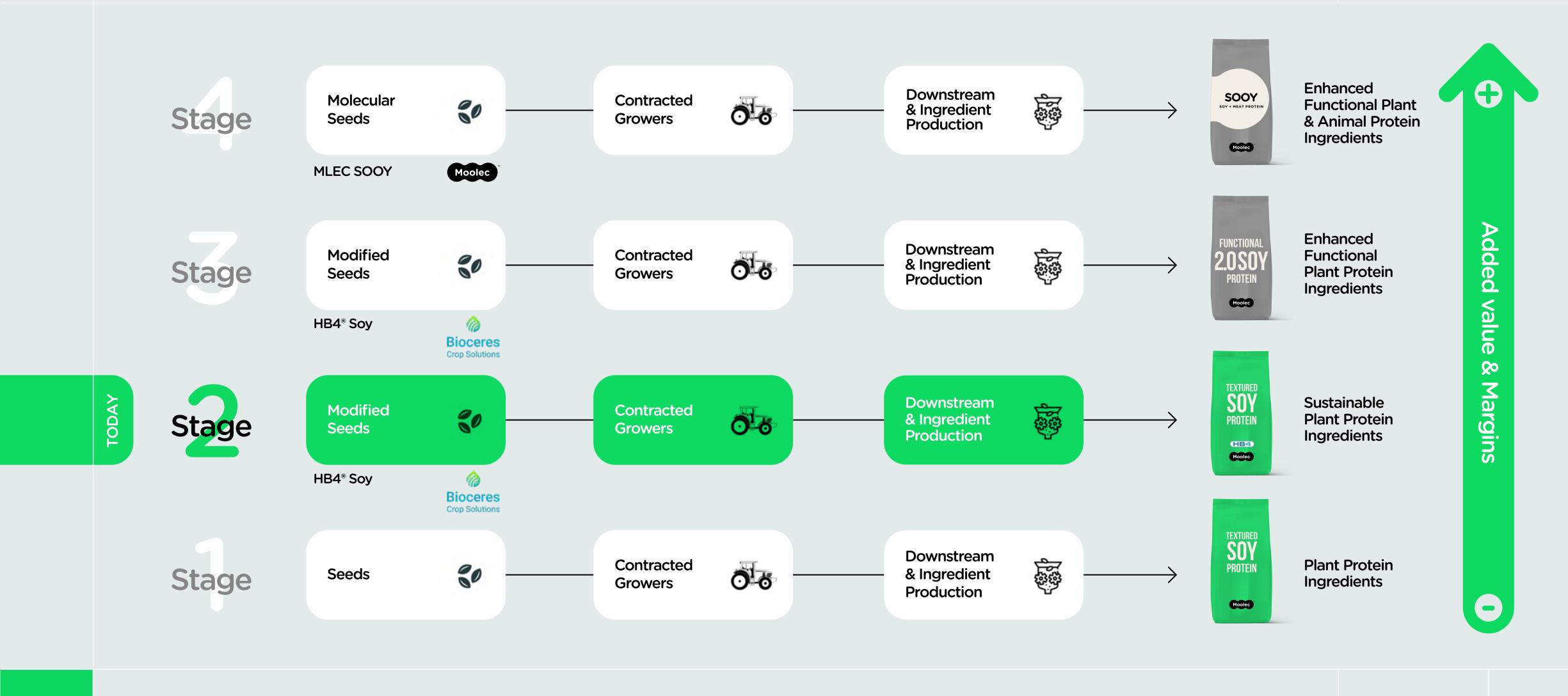








# **Business Plan Execution**



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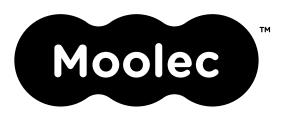
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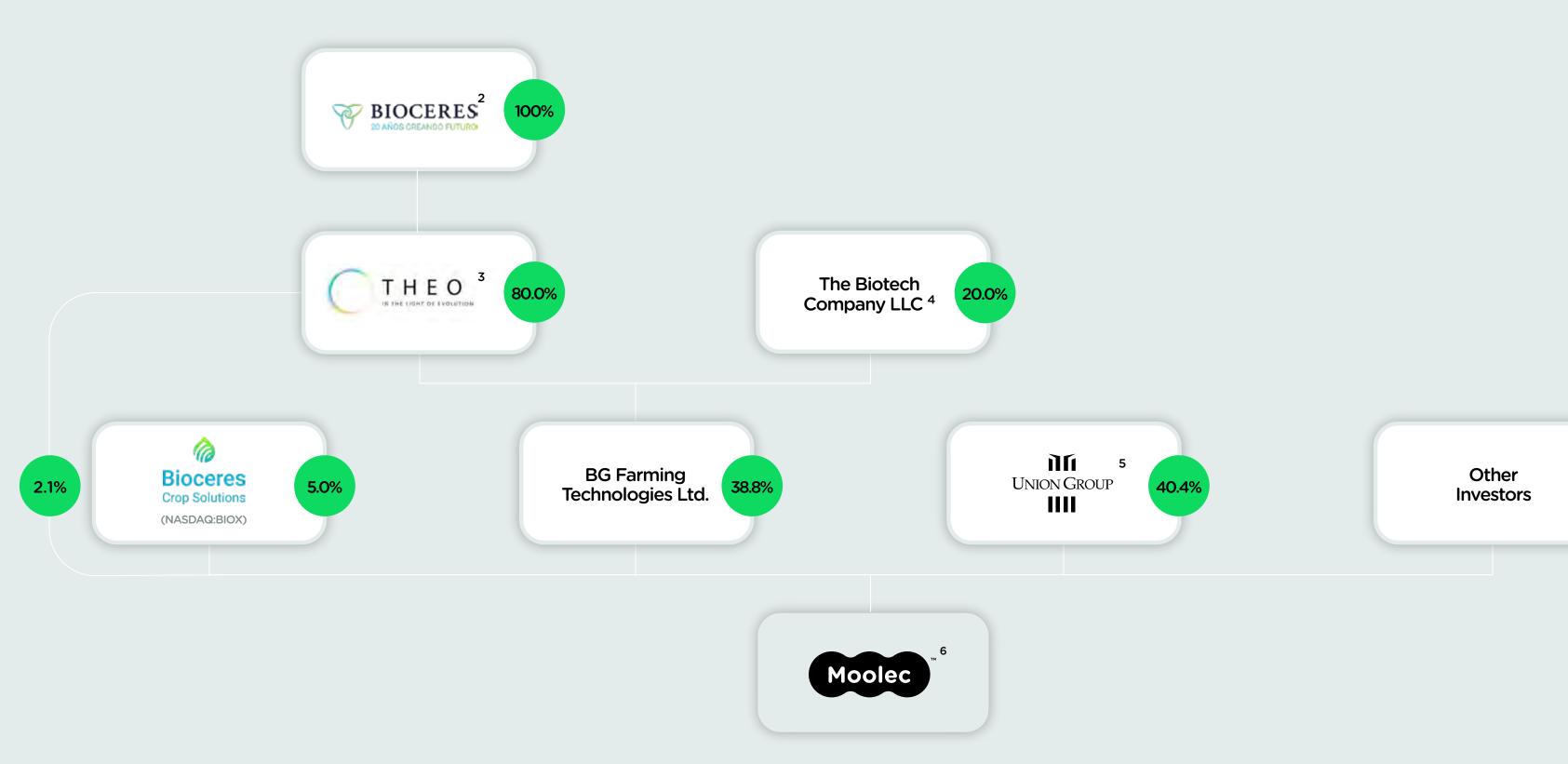
# 4. Financial highlights



# Corporate Structure<sup>1</sup>

Strategic partners remain as Moolec's main shareholders since inception.

Bringing key experience, advisory, scientific know-how, and access to facilities to strengthen the business.



<sup>1</sup>Corporate structure after closing of the business combination <sup>2</sup> Bioceres Group PLC

<sup>3</sup> Bioceres Group venture vehicle

- <sup>4</sup> Moolec Science Ltd. CEO Holdco
- <sup>5</sup> Refers to Union Group Ventures Ltd.
- <sup>6</sup> Moolec Science SA, the combined company following the completion of the business combination



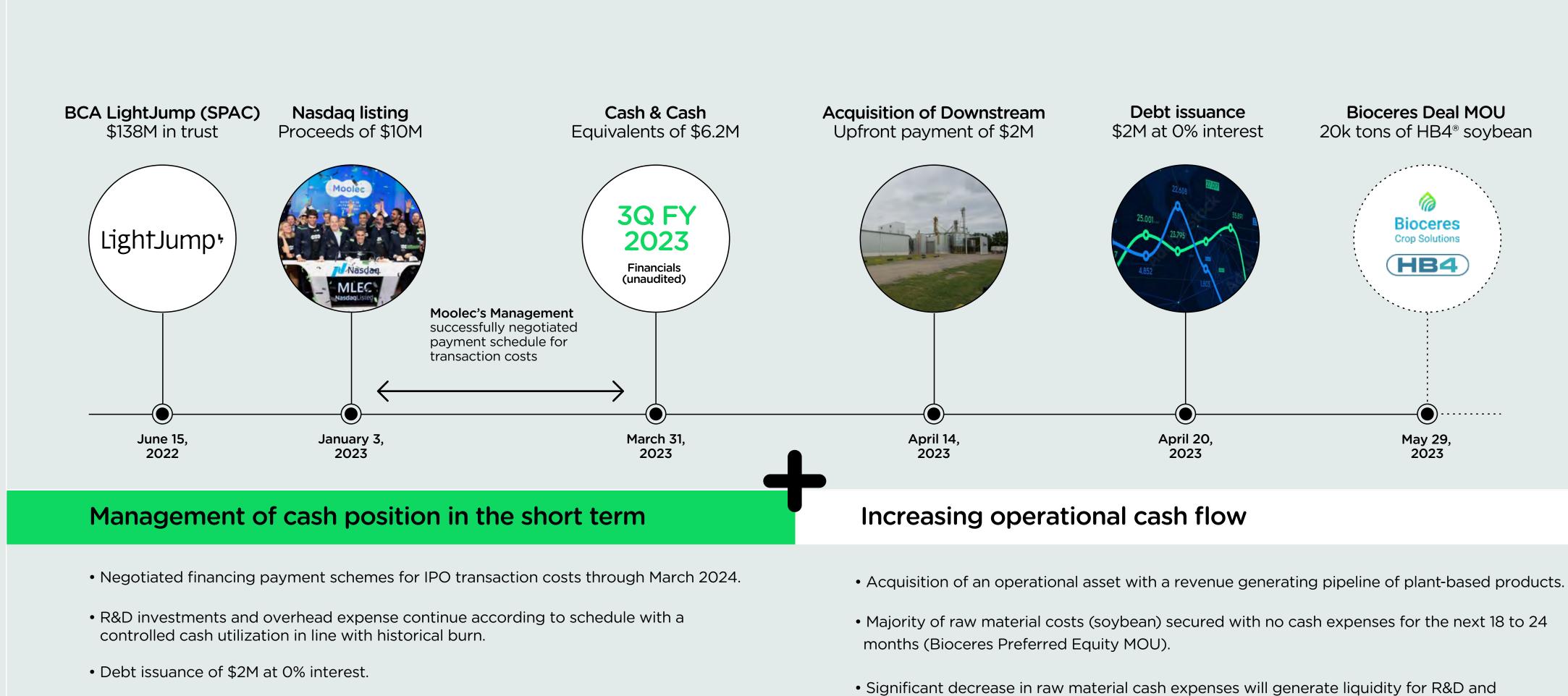
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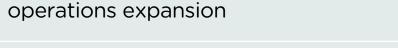


# **Financial overview** and milestones



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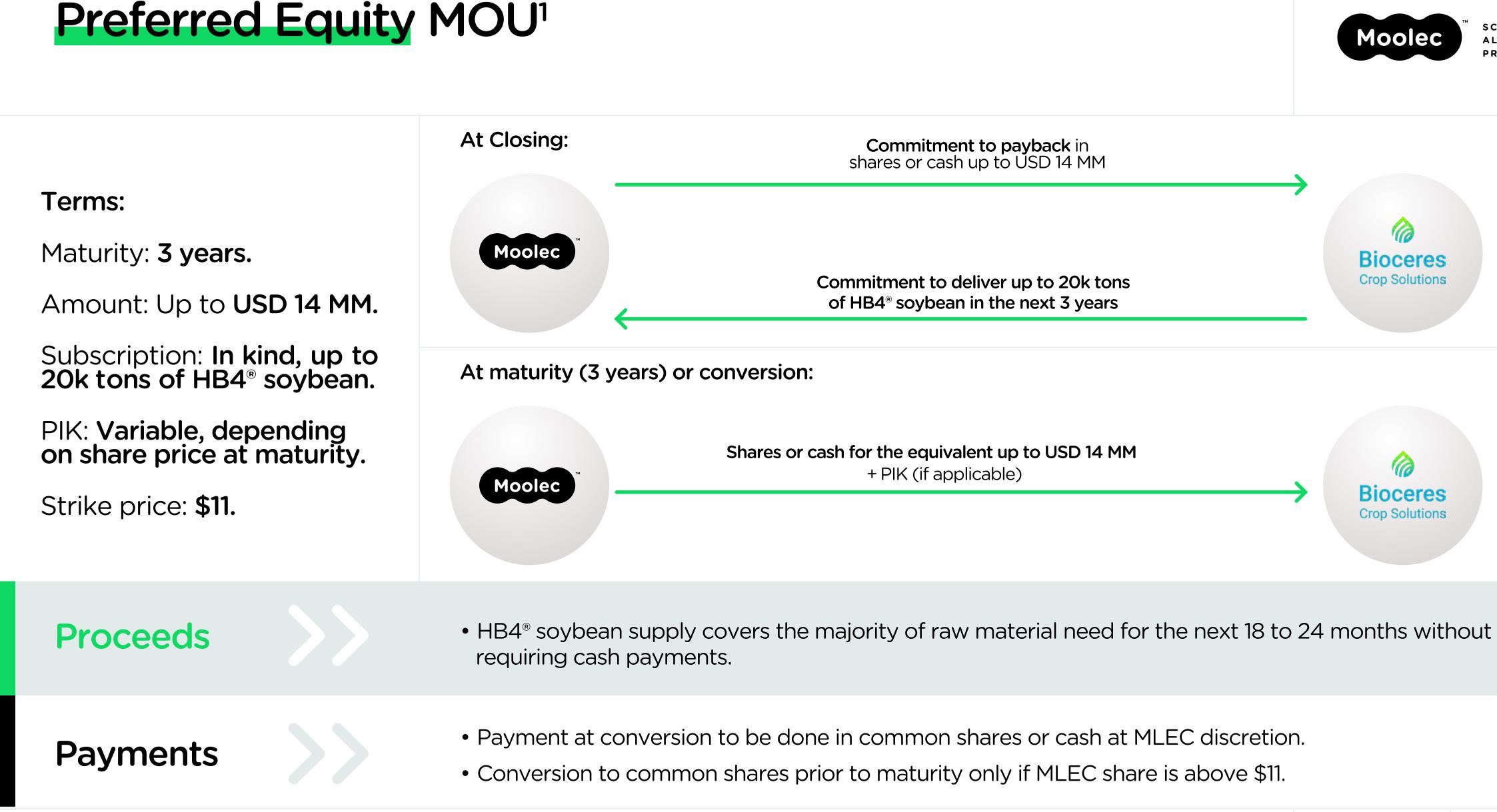
















# **Annex: Condensed Consolidated Statements of Operations**

#### Continuing operations

Research and development expense

Marketing expense

Administrative expense

Other operating expense

Loss from operations

Financial income/expenses

Share based payment cost of listing shares\*

Loss before Income tax

Income tax

Loss of the period

Basic and diluted loss per share

\*Non-cash expense related to de-SPAC



(980,585)(708,211)38.5%(54,155)(61,353)(11.7%)(1,486,378)(1,539,971)(3.5%)(3,584,298)(41,020)n/a(3,584,298)(41,020)n/a(230,376)(657,779)(65.0%)(42,705,061)-n/a(42,705,061)-n/a(49,040,853)(3,008,334)1,530.2%(49,040,853)(3,008,334)1,530.2%(49,040,853)(3,008,334)1,530.2%(49,040,853)(3,008,334)1,530.2%	For the nine months ended March 31, 2023	For the nine months ended March 31, 2022	Change %
(1,486,378)(1,539,971)(3.5%)(3,584,298)(41,020)n/a(6105,416)(2,350,555)159.7%(230,376)(657,779)(65.0%)(42,705,061)-n/a(49,040,853)(3,008,334)1,530.2%(49,040,853)(3,008,334)1,530.2%	(980,585)	(708,211)	38.5%
(3,584,298)(41,020)n/a(6,105,416)(2,350,555)159.7%(230,376)(657,779)(65.0%)(42,705,061)-n/a(49,040,853)(3,008,334)1,530.2%(49,040,853)(3,008,334)1,530.2%	(54,155)	(61,353)	(11.7%)
(6,105,416)       (2,350,555)       159.7%         (230,376)       (657,779)       (65.0%)         (42,705,061)       -       n/a         (49,040,853)       (3,008,334)       1,530.2%         (49,040,853)       (3,008,334)       1,530.2%	(1,486,378)	(1,539,971)	(3.5%)
(230,376)(657,779)(65.0%)(42,705,061)-n/a(49,040,853)(3,008,334)1,530.2%(49,040,853)(3,008,334)1,530.2%	(3,584,298)	(41,020)	n/a
(42,705,061)-n/a(49,040,853)(3,008,334)1,530.2%(49,040,853)(3,008,334)1,530.2%	(6,105,416)	(2,350,555)	159.7%
(49,040,853)       (3,008,334)       1,530.2%         -       -       -         (49,040,853)       (3,008,334)       1,530.2%	(230,376)	(657,779)	(65.0%)
 (49,040,853) (3,008,334) 1,530.2%	(42,705,061)	-	n/a
(49,040,853) (3,008,334) 1,530.2%	(49,040,853)	(3,008,334)	1,530.2%
	-	-	-
(1.48) (0.10) 1,422.0%	(49,040,853)	(3,008,334)	1,530.2%
	(1.48)	(0.10)	1,422.0%

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# **Annex: Condensed Consolidated Statements of Financial Position**

Non current assets

Current assets

Total assets

Equity

Current liabilities

Non-current liabilities

**Total liabilities** 

Total liabilities and equity

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As of March 31, 2023	As of June 30, 2022	Change %	
12,825,325	4,607,848	178.3%	62 <b>e</b>
7,159,108	1,083,869	560.5%	X.
19,984,433	5,691,717	251.1%	91
11,588,532	1,604,333	622.3%	20
8,395,901	4,087,384	105.4%	S.
-	-	n/a	
8,395,901	4,087,384	105.4%	-
19,984,433	5,691,717	251.1%	



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2023

#### SCIENCE IN ALTERNATIVE PROTEINS



# **Annex: Condensed Consolidated Statements of Cash Flows**

Net cash used in operating activities

Net cash used in investing activities

Net cash generated from financing activities

Net increase in cash and cash equivalents

Cash and cash equivalents at beginning of the period

Effect of exchange rate changes on cash equivalents

Cash and cash equivalents at end of the period

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For the nine months ended March 31, 2023	For the nine months ended March 31, 2022	Change %	
(4,845,837)	(1,277,070)	279.4%	
(148,748)	-	n/a	
10,000,015	1,500,000	566.7%	
5,005,430	222,930	2,145.3%	A A A
1,081,808	980,527	10.3%	
132,672	(11,655)	n/a	
6,219,910	1,191,802	421.9%	













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